The Place for Bioenergy in the NZ Energy Market

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Major Transition Period

• Era of cheap Maui energy has ended

- Maui was a large, plentiful and cheap gas field
- Energy intensive industries were driven by Maui

• New and replacement energy at a premium

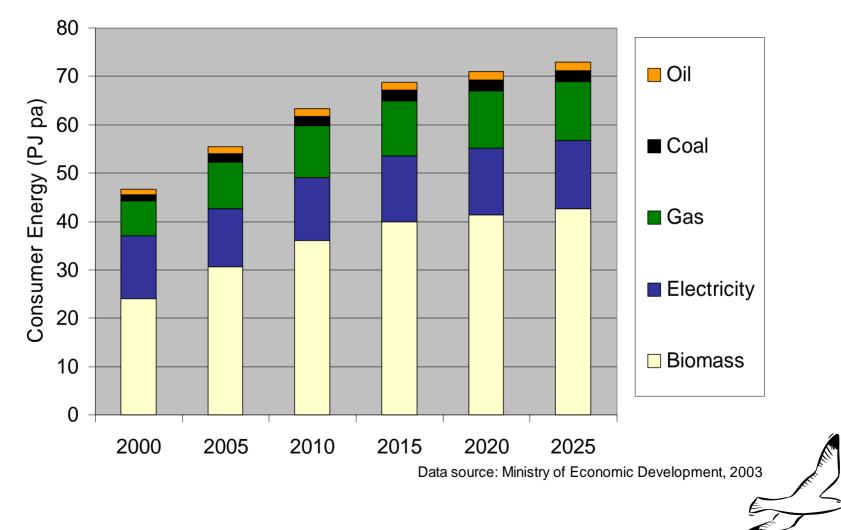
- new gas, coal, geothermal, wind and hydro
- new projects are more tightly constrained
- many generation options in the longer term

• Steep learning curve for energy market players

- new forms of contract
- structural rigidities
- customers incentivised to manage energy costs
- opportunities for new players / activities



Wood Processing Consumer Energy



The Electricity Market

- Disjointed & fragmented (generation & distribution)
- Supply driven (generators with retail hedge)
- Lack of liquidity in electricity contracts
- Lack of availability of firm price contracts
- Many contracts have a % based on spot price
- Minimal retail competition
- Generators focused on covering own contracted position
- Customers learning how to manage energy contracts

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• Customers becoming cost conscious

Electricity Price Drivers

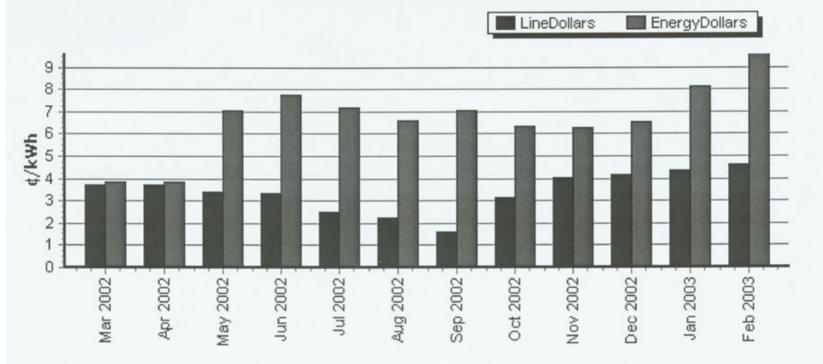
- Depletion of Maui gas field
- Generators covering only own contracted position
- Lack of balanced (fuel) portfolios of new generation
- No generation cap
- Large number of customers on spot price
- Inelastic market response to high prices
- Lack of depth in the energy market
 - few players
 - lack of competition
 - highly contracted positions



Network and Energy Costs

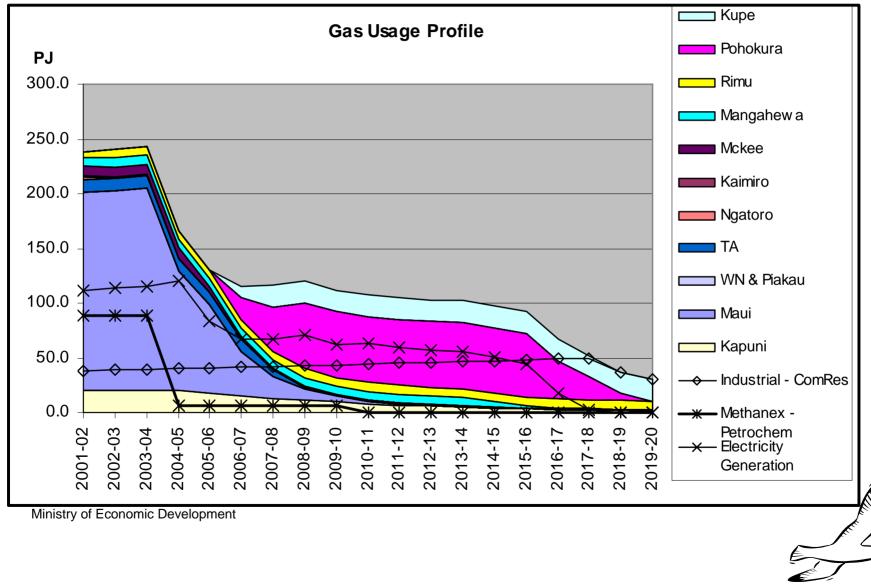
Period: From Mar 2002 To Feb 2003

Historical unit prices in ¢ per kWh (line and energy)

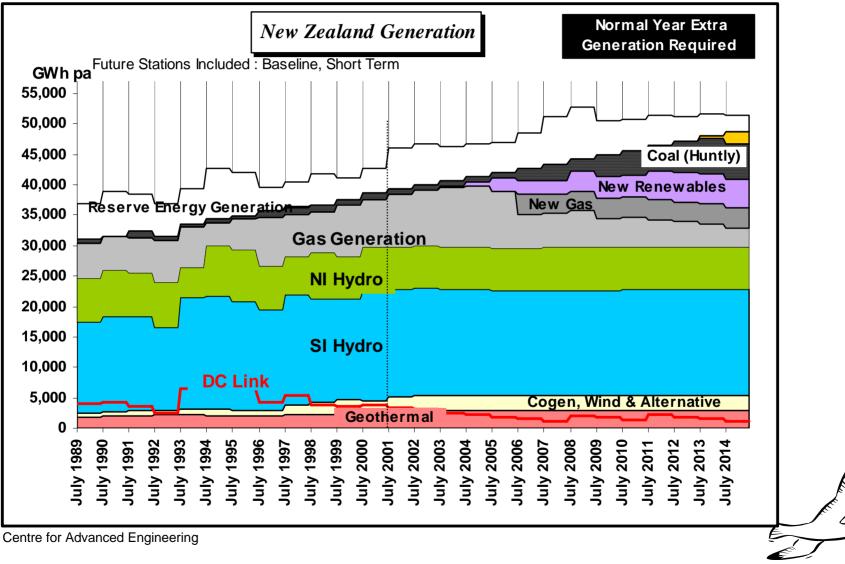




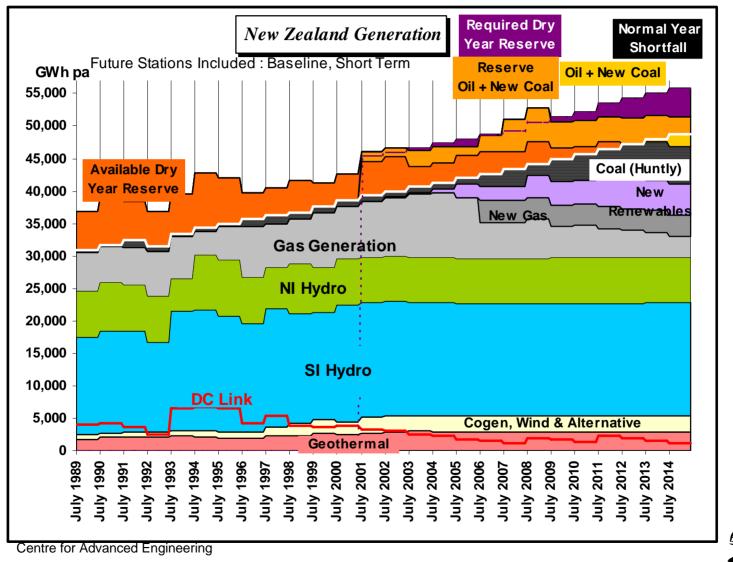
Gas Sources



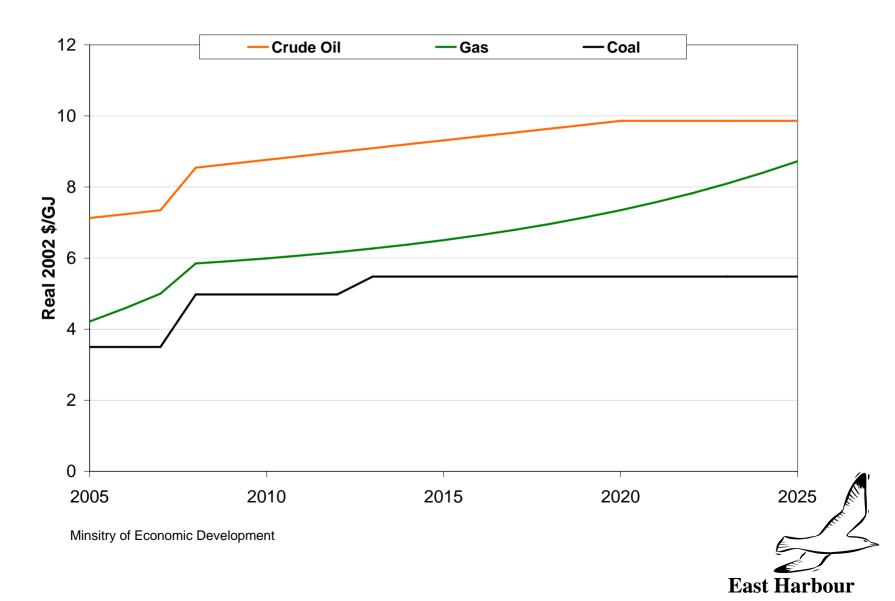
Average Year Electricity Generation



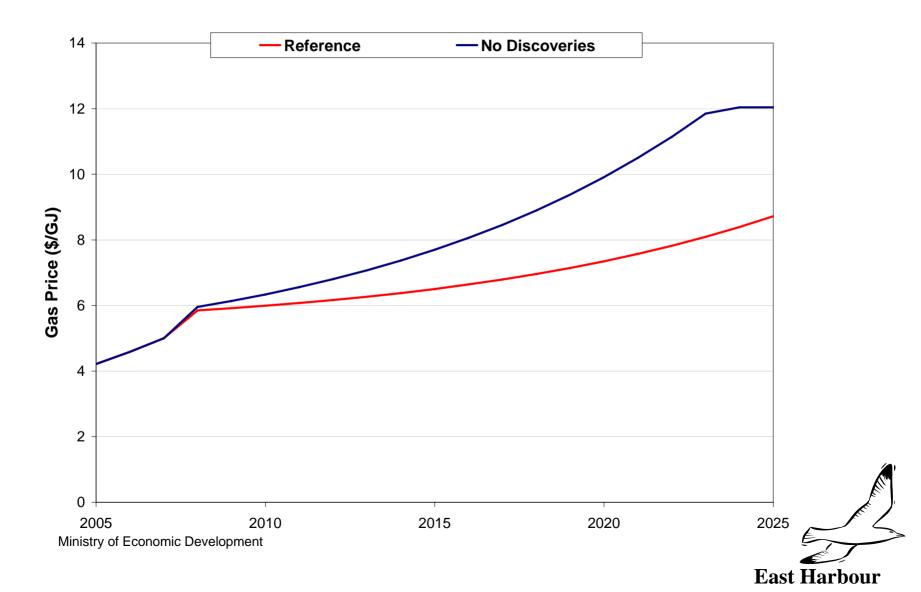
Dry Year Electricity Generation



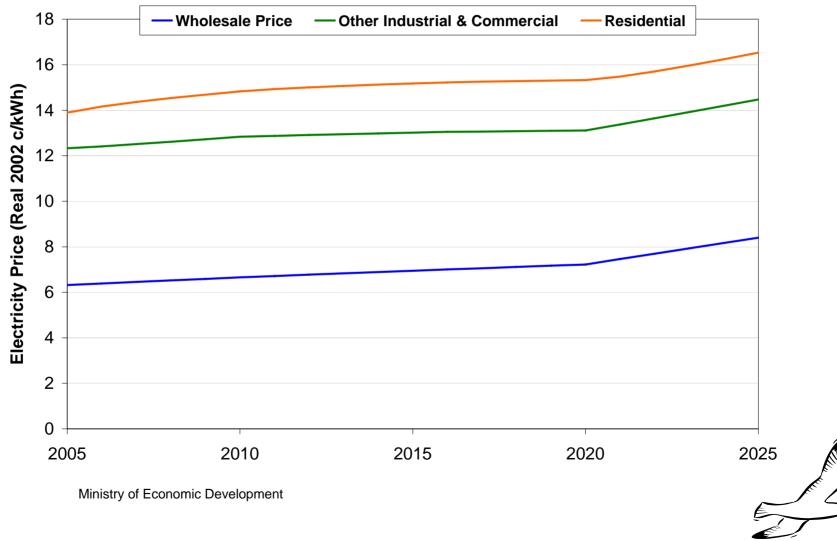
Gas/Coal Prices



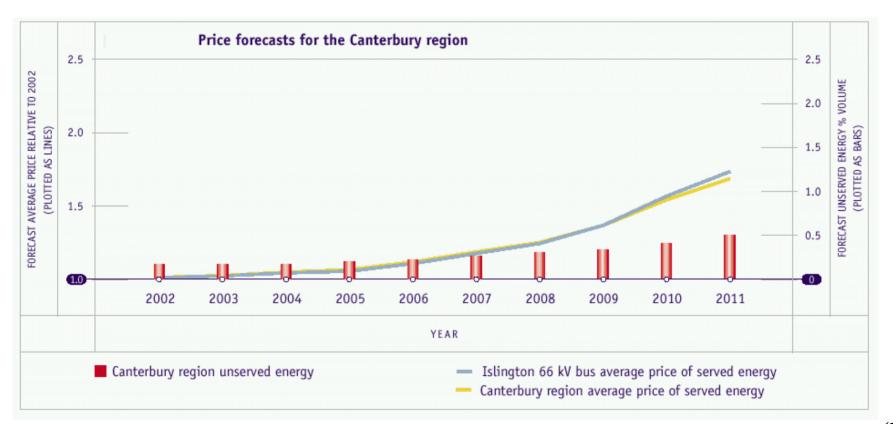
Gas Price If No New Discoveries



Delivered Electricity Prices



Price Forecast Canterbury



Transpower



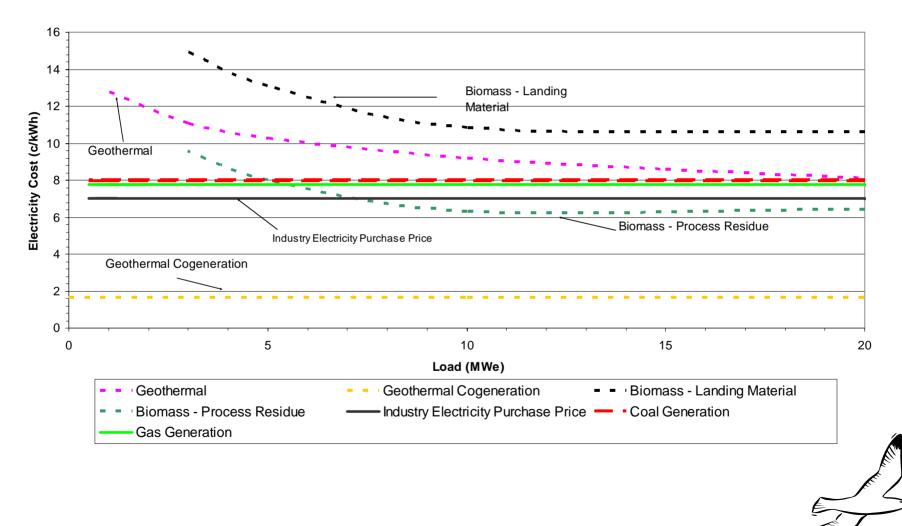
Electricity Generation Options

| | | C/kWh | MW | GWh/yr |
|-----------------------------------|------------------------------|--------------------------|--------------------------|--------------------------|
| Gas (C charge) | 2005 - 25 | 6.5 - 8.5 | 800 | 5,000 |
| Wind | 2005-25 | 6.2 - 6.5 680 8.5 600 | | 2,340 1,800 |
| Geothermal | 2005-25 | 4.0 - 6.2 | 630 | 5,000 |
| Project Aqua (ex transmission) | 2008-12 | 4.5 | 570 | 3,200 |
| Other hydro | 2005-25 | 4.5 - 8.5 | 500 | 2,350 |
| Cogeneration | | 4.6 | 350 | 1,700 |
| LNG (C charge) | | 9.3-11.6 | no limit | no limit |
| Coal (C charge) | South Island North Island | 7.6-8.6 9.8-10.9 | very large very large | very large very large |



Source: Ministry of Economic Development

Cost of Electricity From Biomass



Energy Efficiency Options

- Making better use of existing energy
- Efficiency may reduce cost of energy and increase demand
- Cost effective when installing new plant or replacing plant
- May also involve changing work practices
- May also produce improved product quality
- Capital expenditure can be a barrier \rightarrow operating cost
- Demand management



The Heat Market

Constrained by industry's continual focus on electricity



Bioenergy

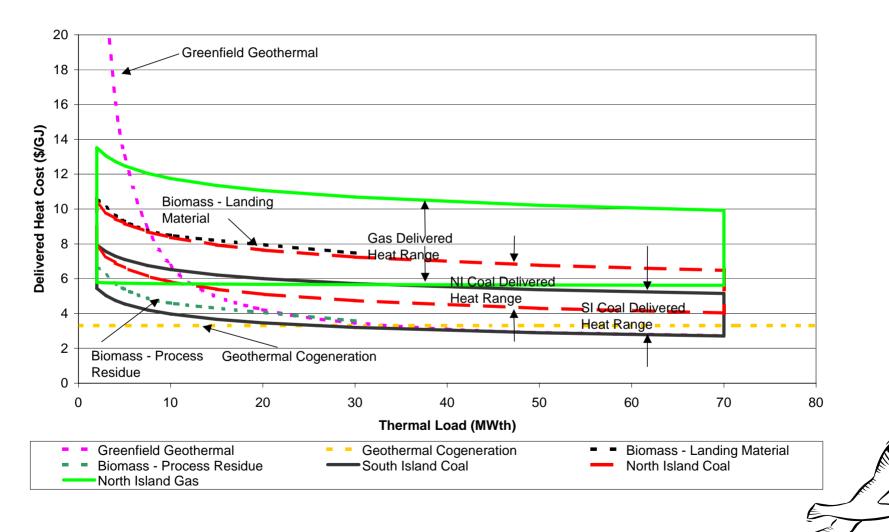
- Fuel most within control of wood processors
- Uses waste materials
 - Forest residue
 - Process waste
- May require backup from coal, gas, forest residue or imported fuel
- Need to focus on fuel handling and processing
- Economics improved when biomass processed to be homogenous fuel



Renewable Techologies

| Resource | Electricity | Heat | Uses | Electricity c/kWh |
|-----------------------------|-------------|------|-------------------------------|----------------------|
| Biomass (Process Waste) | Yes | Yes | | 9 - 11 |
| Biomass (Forest Residue) | Yes | Yes | Combined heat and electricity | 16 - 25 |
| Biomass (Liquid Waste) | Yes | Yes | | 7-17 |
| Wind | Yes | No | Water pumping | 7 - 22 |
| Solar Thermal | Yes | Yes | Hot water, kiln drying | 7 - 10 |
| Solar Photovoltaic (PV) | Yes | No | Niche off-grid electricity | > 31 |
| Hydro | Yes | No | Irrigation | 8 - 15 |
| Geothermal | Yes | Yes | Minerals | 7-12 |

Cost of Biomass Heat



Bioenergy Trends

- 6% (30 PJ) of total consumer energy (546 PJ) is provided by bioenergy (2003)
- Process heat = 34% of NZ energy demand (Excl. Comalco)
- Bioenergy growth projected at 1.9% p.a. over next 20 years (= 1 * 15 MWth boiler p.a.)
- Consumer energy expected from bioenergy;
 - 36PJ by 2012,
 - 41PJ by 2020
- Forest residue as fuel currently adds 5c/kWh to cost of electricity generation
- Use of biomass waste for energy is;
 - economic today for heat
 - close to economic for electricity generation



The Position of SRC

- Perceived as being uneconomic
- No up-to-date cost data
- No effective advocacy
- Not even on the radar screen cf expensive photovoltaics
- Uptake will follow uptake of vast quantities of forest residue
- Little knowledge on forest residue even less on SRC



Distributed Generation (DG)

- Distributed generation is local generation to meet capacity, reliability, and security requirements
- DG has national and local benefits but driven by local needs
 - Embedded has less complexity
 - Difficulty of finding a purchaser for energy
- Distributed generation allows paradigm shifts in thinking about solutions for meeting consumer energy capacity and reliability requirements

Market Changes

- Government appointed Electricity Commission
 - Central coordination
 - Limited to electricity
 - Reserve generation to cap prices at 20 c/kWh
- Network companies
 - under price control
 - can invest in generation
- Renewed interest in distributed generation
- Strong Govt support for renewable energy
 - Additional funding and EECA strengthened
 - NEECS
- Government climate change policies will affect decision making

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• Carbon tax post 2007 will increase the cost of fossil fuels

Transition Investment Responses

• Energy management

- Getting better value out of what we have today so as to prepare for tomorrow
- Reduce energy demand
- Investment in heat plant
 - Based on current on-site waste
 - Transition through forest residue
- On-site cogeneration
 - Distributed generation
 - Bioenergy based on process wood waste
 - Embedded

• Prepare for future electricity generation

- Focus on reducing fuel cost
- Evaluate forest residue

